(Incorporated in Malaysia)

# INTERIM FINANCIAL REPORT

Interim financial report on consolidated results for the period ended 31 December 2003.

The figures have not been audited.

# CONDENSED CONSOLIDATED INCOME STATEMENTS

| CI                       | INDIVIDUAL QUARTER PRECEDING YEAR CURRENT YEAR CORRESPONDING |                                 | CUMULATIVE QUARTER              |                                  |
|--------------------------|--|---------------------------------|---------------------------------|----------------------------------|
|                          | QUARTER<br>31.12.2003<br>RM'000                              | QUARTER<br>31.12.2002<br>RM'000 | 6 MONTE<br>31.12.2003<br>RM'000 | IS ENDED<br>31.12.2002<br>RM'000 |
| REVENUE                  | 7,876  | 6,478                           | 16,338                          | 12,039                           |
| OPERATING EXPENSES       | (5,486)  | (4,193)                         | (10,891)                        | (7,331)                          |
| OTHER OPERATING INCOM    | E 994  | 855                             | 1,893                           | 1,935                            |
| PROFIT FROM OPERATIONS   | 3,384  | 3,140                           | 7,340                           | 6,643                            |
| FINANCE COST             | (9)  | -                               | (14)                            | -                                |
| PROFIT BEFORE TAXATION   | 3,375  | 3,140                           | 7,326                           | 6,643                            |
| TAXATION                 | (978)  | (1,018)                         | (2,055)                         | (2,067)                          |
| PROFIT AFTER TAXATION    | 2,397  | 2,122                           | 5,271                           | 4,576                            |
| MINORITY INTERESTS       | (610)  | (429)                           | (1,184)                         | (928)                            |
| NET PROFIT FOR THE PERIO | DD 1,787   | 1,693                           | 4,087                           | 3,648                            |
| EARNINGS PER SHARE       |  |                                 |                                 |                                  |
| Basic (Sen)              | 1.32   | 1.25                            | 3.03                            | 2.70                             |

The Condensed Consolidated Income Statements should be read in conjunction with the Annual Financial Report for the year ended 30 June 2003

# YTL E-SOLUTIONS BERHAD (Company No. 236137-K) (Incorporated in Malaysia)

# INTERIM FINANCIAL REPORT

# CONDENSED CONSOLIDATED BALANCE SHEETS

|  | UNAUDITED<br>AS AT<br>31.12.2003<br>RM'000 | AS AT 30.06.2003            |
|--|--|-----------------------------|
| PROPERTY, PLANT & EQUIPMENT  | 4,534                                      | 4,172                       |
| UNQUOTED INVESTMENT  | 331  | 331                         |
| DEVELOPMENT EXPENDITURE  | 1,734                                      |                             |
| GOODWILL ON CONSOLIDATION  | 12   | 12                          |
| CURRENT ASSETS   |  |                             |
| Inventories Trade receivables Other receivables, deposits & prepayments Amount due from ultimate holding company Amount due from holding company Amount due from related companies Fixed deposits Cash & bank balances | 321<br>2<br>581<br>1,611<br>155,911        | 345                         |
| LESS: CURRENT LIABILITIES  Trade payables Other payables & accruals Lease creditor Amount due to related companies   | 5,514<br>1,841<br>231<br>21                | 4,848<br>3,107<br>115<br>76 |
| Provision for taxation   | 1,164<br><br>8,771<br>                     | 1,749<br><br>9,895<br>      |
| NET CURRENT ASSETS   | 153,990                                    | 148,913                     |
|  | 160,601                                    | 155,204                     |

# YTL E-SOLUTIONS BERHAD (Company No. 236137-K) (Incorporated in Malaysia)

# INTERIM FINANCIAL REPORT

# **CONDENSED CONSOLIDATED BALANCE SHEETS - continued**

|                                    | UNAUDITED<br>AS AT<br>31.12.2003<br>RM'000 | AUDITED<br>AS AT<br>30.06.2003<br>RM'000 |
|------------------------------------|--|--|
| SHARE CAPITAL                      | 135,000                                    | 135,000                                  |
| SHARE PREMIUM                      | 1,475                                      | 1,475                                    |
| RETAINED PROFITS                   | 18,203                                     | 14,150                                   |
| SHAREHOLDERS' FUNDS                | 154,678                                    | 150,625                                  |
| MINORITY INTERESTS                 | 5,236                                      | 4,023                                    |
| LONG TERM LIABILITY                |  |  |
| Lease creditor Deferred taxation   | 277<br>410                                 | 146<br>410                               |
|                                    | 160,601                                    | 155,204                                  |
| Net tangible assets per share (RM) | 1.13                                       | 1.10                                     |

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# INTERIM FINANCIAL REPORT

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SECOND QUARTER ENDED 31 DECEMBER 2003

|   | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Retained<br>Profits<br>RM'000 | Total<br>RM'000 |
|---|----------------------------|----------------------------|-------------------------------|-----------------|
| As at 1 July 2002   | 135,000                    | 3,500                      | 6,531                         | 145,031         |
| Listing expenses  | -                          | (2,025)                    | -                             | (2,025)         |
| Net profit for the period   | -                          | -                          | 3,648                         | 3,648           |
| As at 31 December 2002  | 135,000                    | 1,475                      | 10,179                        | 146,654         |
|   |                            |                            |                               |                 |
| As at 1 July 2003   | 135,000                    | 1,475                      | 14,150                        | 150,625         |
| Net profit for the period   | -                          | -                          | 4,087                         | 4,087           |
| Excess of consideration for shares subscribed in a new subsidiary over net tangible |                            |                            |                               |                 |
| assets acquired   | -                          | -                          | (34)                          | (34)            |
| As at 31 December 2003  | 135,000                    | 1,475                      | 18,203                        | 154,678         |
|   |                            |                            |                               |                 |

# YTL E-SOLUTIONS BERHAD (Company No. 236137-K) (Incorporated in Malaysia)

# INTERIM FINANCIAL REPORT

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE SECOND QUARTER ENDED 31 DECEMBER 2003

|   | 6 MONTHS ENDED |                         |
|---|----------------|-------------------------|
|   | 31.12.2003     |                         |
| Cash flows from operating activities                    |                |                         |
| Profit before taxation                                  | 7,326          | 6,643                   |
| Adjustments for:-                                       |                |                         |
| Non-cash items  | 818            | 476                     |
| Non-operating items                                     | (1,885)        | (1,935)                 |
| Operating profit before working capital changes         | 6,259          | 5,184                   |
| Net changes in current assets                           | (382)          | 2,693                   |
| Net changes in current liabilities                      | (945)          | 3,139                   |
| Interest received                                       | 1,885          | 1,935                   |
| Taxation paid   | (2,640)        | 3,139<br>1,935<br>(608) |
| Net cash from operating activities                      | 4,177          | 12,343                  |
| Cash flows from investing activities                    |                |                         |
| Proceeds from disposal of property, plant and equipment | -              | 1                       |
| Purchase of property, plant and equipment               | (420)          | (381)                   |
| Development expenditure paid                            | (71)           | (188)                   |
| Net cash used in investing activities                   | (491)          | (568)                   |
| Cash flows from financing activities                    |                |                         |
| Lease creditors   | (110)          | -                       |
| Listing expenses  | -              | (2,025)                 |
| Net cash used in financing activities                   | (110)          | (2,025)                 |
|   |                |                         |

(Incorporated in Malaysia)

# INTERIM FINANCIAL REPORT

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE SECOND QUARTER ENDED 31 DECEMBER 2003 – continued

|   | 6 MONTHS ENDED       |                      |
|---|----------------------|----------------------|
|   | 31.12.2003<br>RM'000 | 31.12.2002<br>RM'000 |
| Net changes in cash and cash equivalents<br>Cash and cash equivalents brought forward | 3,576<br>152,710     | 9,750<br>141,799     |
|   | 156,286              | 151,549              |
| Cash and cash equivalents comprise:   |                      |                      |
| Fixed deposits Cash & bank balances   | 155,911<br>375       | 150,826<br>723       |
|   | 156,286              | 151,549              |

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#### INTERIM FINANCIAL REPORT

Notes:-

# Disclosure requirements per MASB 26 - paragraph 16

#### A1. Accounting Policies and methods of computation

The interim financial report is unaudited and has been prepared in accordance with MASB 26 "Interim Financial Reporting" and Chapter 9, part K of the Listing Requirements of the Kuala Lumpur Stock Exchange.

The Condensed Financial Statements should be read in conjunction with the audited annual financial statements of the Group for the year ended 30 June 2003.

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the latest audited annual financial statements.

The following notes explain the events and transactions that are significant to the understanding of the changes in the financial position and performance of the Group since the financial year ended 30 June 2003.

#### A2. Audit Report of the preceding financial year ended 30 June 2003

The Auditors' Report on the financial statements of the preceding financial year was not subject to any qualification.

#### A3. Seasonality or Cyclicality of Operations

The business operations of the Group are not materially affected by any seasonal or cyclical factors

#### A4. Exceptional or Unusual Items

During the current financial quarter, there was no item of exceptional or unusual nature that affects the assets, liabilities, equity, net income or cash flows of the Group.

#### A5. Changes in estimates of amounts reported

There was no change to estimates of amounts reported in prior interim periods and prior financial years.

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#### INTERIM FINANCIAL REPORT

#### **Notes:- continued**

#### A6. Changes in Debt and Equity Securities

During the current financial quarter, there was no issuance, cancellation, repurchase, resale and repayment of debts and equity securities.

#### A7. Dividend paid

No dividend has been paid during the current financial quarter.

#### A8. Segment Reporting

No segment information is prepared as the Group's activities are predominantly in one industry segment and occur predominantly in Malaysia.

#### A9. Valuation of Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

### A10. Material Events Subsequent to the End of the Interim Period

There were no material events subsequent to the end of the current financial quarter.

#### A11. Changes in the Composition of the Group

On 17 July 2003, the Group subscribed for 70,000 shares of RM1 each in Hipmobile (M) Sdn Bhd, representing 70% equity interest in that company. On 28 November 2003, the Group acquired two (2) ordinary shares of S\$1.00 each in Hipmobile Singapore Pte Ltd via its subsidiary, Hipmobile (M) Sdn Bhd, for a purchase consideration of S\$2.00. This acquisition resulted in Hipmobile Singapore Pte Ltd becoming a subsidiary of the Group. There were no other changes in the composition of the Group for the current financial quarter, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings and discontinuing operations.

#### A12. Changes in Contingent Liabilities or Contingent Assets

There were no changes in the contingent liabilities or the contingent assets of the Group since the last annual balance sheet as at 30 June 2003.

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#### INTERIM FINANCIAL REPORT

**Notes:- continued** 

# Disclosure requirements per KLSE listing requirements Part A of Appendix 9B

#### **B1.** Review of Performance

The Group's revenue for the period ended 31 December 2003 amounted to RM16.338 million, representing an increase of 36% from that of period ended 31 December 2002. This increase is mainly due to higher demand for YTL e-Solutions Berhad's content management services and post-paid and pre-paid Alternative Voice Service Provider ("AVSP") services provided by its subsidiary, Extiva Communications Sdn Bhd ("Extiva"). The higher Group turnover was also partly due to contributions from wholly owned YTL Info Screen Sdn Bhd which is involved in creating, providing and advertising content, media, web media and up to date information via electronic media. These factors also contributed to the 22% improvement in the Group's revenue for the quarter ended 31 December 2003 over the preceding year corresponding quarter's results.

Profit before tax for the current period increased by 10% from RM6.643 million for period ended 31 December 2002 to RM7.326 million for the current period mainly due to higher demand for YTL e-Solutions Berhad's content management services and Extiva's post-paid and pre-paid AVSP services. Profit before tax for the quarter ended 31 December 2003 is 7% higher than the preceding year corresponding quarter mainly due to these same factors.

#### **B2.** Comparison with Preceding Quarter

|                        | Current<br>Quarter<br>31.12.2003<br>RM'000 | Preceding<br>Quarter<br>30.09.2003<br>RM'000 |
|------------------------|--|--|
| Revenue                | 7,876                                      | 8,462  |
| Profit before taxation | 3,375                                      | 3,952  |
|                        |  |  |

The Group's revenue and profit before tax for the current financial quarter decreased by 7% and 15% respectively when compared with preceding quarter results mainly due to lower demand for YTL e-Solutions Berhad's content management services and price competition experienced by Extiva.

# **B3.** Prospects

The Group, after considering the Group's current level of operations and current market conditions, is expected to achieve satisfactory performance for the financial year ending 30 June 2004.

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#### INTERIM FINANCIAL REPORT

#### **Notes:- continued**

#### **B4.** Profit Forecast

The Group did not issue any profit forecast or profit guarantee during the current financial quarter.

#### **B5.** Taxation

Taxation comprises the following:-

| 978 | 1,077 |
|-----|-------|
|     | 978   |

The Group's provision for taxation for the period ended 31 December 2003 and current financial quarter reflects an effective tax rate higher than the statutory tax rate mainly due to losses incurred by certain subsidiaries that cannot be utilized for group relief. The Group's effective tax rate for the current quarter is higher than the preceding quarter mainly due to a reduction in non-taxable income.

#### **B6.** Sale of Unquoted Investments and/or Properties

There was no sale of unquoted investments or properties during the current financial quarter.

#### **B7.** Quoted Securities

During the current financial quarter, there was no purchase or disposal of quoted securities. The Group does did have any quoted securities at the end of the current financial quarter.

# **B8.** Corporate Development

There is no corporate proposal announced by the Company which is not completed as at the date of this report.

# **B9.** Group Borrowings and Debt Securities

During the current financial quarter, there was no issuance, cancellation, repurchase, resale and repayment of debts and equity securities.

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#### INTERIM FINANCIAL REPORT

#### **Notes:- continued**

#### **B10.** Off Balance Sheet Financial Instruments

No off balance sheet financial instruments were utilised for the current financial quarter.

# **B11.** Material Litigation

There was no material litigation pending as at the date of this report.

#### **B12.** Dividend

No dividend has been declared for the current financial quarter. No dividend was declared for the previous year corresponding quarter ended 31 December 2002.

# **B13.** Earnings Per Share

#### i) Basic earnings per share

The basic earnings per share of the Group has been computed by dividing the net profit for the financial quarter by the weighted average number of ordinary shares in issue during the financial quarter.

|   | Current<br>Quarter<br>31.12.2003<br>RM'000 | Preceding<br>Year<br>Corresponding<br>Quarter<br>31.12.2002<br>RM'000 |
|---|--|---|
| Net profit for the period (RM'000)                | 1,787                                      | 1,693   |
| Weighted average number of ordinary shares ('000) | 135,000                                    | 135,000   |
| Basic earnings per share (sen)                    | 1.32                                       | 1.25  |

(Incorporated in Malaysia)

# INTERIM FINANCIAL REPORT

**Notes:- continued** 

# **B13.** Earnings Per Share - continued

# ii) Diluted earnings per share

The Group does not have any convertible securities and accordingly dilution of earnings per share is not applicable.

By Order of the Board HO SAY KENG Secretary

Kuala Lumpur

Dated: 26 February 2004